

01-20-2023

As a coop, FGT rebates all its profits. Check your mailbox!

***Have you downloaded the FGT connect App?**

Market Chatter-

USDA report came and went and market traded in top range all week. Wednesday the market had a correction with a better forecast in Argentina and Brazil, but still held top end numbers. New crop basis levels are starting to look a little better. Call us to discuss a new crop marketing plan.

Watch new crop bean prices. We started at \$12.50 last year and I think we made it out of 2022 so \$14.00 is starting to look a lot better for 2023! Above \$6.00 corn is starting to look doable too.

Do not forget to put in some open orders at FGT! Market trades all night!

Crop Conditions report that comes out every Monday afternoon.

-The crop is mostly done now so we will watch yield information in USDA reports below.

Things to Watch-

Demand for SB and corn in inflation markets, Do high prices ration demand, who keeps buying? Dow down, fuel prices up, interest rates up, Russia invasion of Ukraine which is a major exporter of corn and wheat...Does Russia let Ukraine export corn and wheat? US yields, US balance sheet (see carryovers below) Does the US export what the S/Ds say? South America Weather, weather, weather.....Recession demand? Argentina weather.

USDA REPORT RECAP- USDA Report-January 2023

Corn-

Corn 21/22 -1.377 VS 1.377 billion carry over last report-(93.3 million acres with a 176.7 vs 93.3 million acres vs 176.7) No Changes

Corn 22/23 - 1.242 vs 1.257 billion carry over (88.6 million acres with a 173.3 yield vs 88.6 million acres with a 172.3 yield last report.)-Raised yield one bushel, lowered harvested acres decreasing production, Decreased exports by 150 million decreased feed use by 25, so carryover ended up 15 million less than last report. USDA posted \$6.70 average price. Not many changes, just need to watch further export decreases.

Soybeans-

Soybeans 21/22 -274 vs 274 million carry over last report (87.2 million acres with a 51.7 yield vs 87.2 million acres and 51.7 yield) -no changes

Soybeans 22/23 - 210 vs 220 million carry over (87.5 million with a 49.5 yield vs. 87.5 million acres with a 50.2 yield last

report.) Lowered yield by .7, lowered harvested acres by .3, lowered exports by 55, few other minor tweaks and ended with 210 carryover. So end result was close and no real surprises. USDA posted average price of \$14.20.

Few things to note-

- **Next USDA Supply/Demand report February 8, 2023**
 - **All current coop members are eligible for a discount on a new truck. Call Will for details.**
 - **One thing about being a local company is that you can come see us anytime to discuss the coop or markets or tour the facility.**
 - **FGT has total account access via the web called FGT connect**
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- ***FGT- Did you Know?????***
 - **That FGT began its 54th year of business Monday August 1!**
 - **That FGT rebates all its profits to its owners.**
 - **That FGT is not just another grain company or chemical company. It is a locally owned coop and is part of your farm investments. It makes sense and makes money to do business with yourself.**

Thanks for supporting FGT. We appreciate your business.

Going somewhere else reduces your bottom line.....