

09-25-2020

FGT mailed an equity check last week. Check your mailbox. This is proof that doing business with your coop pays!!!!

*****Get the FGT App and FGT connect....Call of you need any help with the app or online access.**

*****Reminder*** You have 10 days to put your grain on a contract or it goes into storage. You can always sell or put on a basis if you want to wait...but do that before 10 days is up.**

***** Good time to discuss Soybean Moisture. Moisture discount is something that you will need to figure out. What is the sweet spot? Soybeans are definitely different than corn in terms of moisture levels; however, moisture still provides weight. Soybeans at low moisture levels still give you header loss (hitting the windshield of the combine) and will even "POP" out in the field. So here is a way to look at it.....At 14.1 to 14.5 moisture the discount is 3.2% but 1.8% of that is water and your true loss is 1.4%....So what is your loss once they get to 11% ? Well, you have to be losing some water.....What do you think?**

*****Please make sure that you are following all state load limits while harvesting. In MS a regular legal load is 80,000 pounds gross; however, you can get a harvest permit that will increase total load limit to 84,000 pounds.**

Market Chatter-

What a ride! August 15th soybeans were trading 8.98 and we got close to 10.50 this week. If you add basis we were approaching \$11.00. Markets have retreated to near \$10.00 this week. So now what, well we have a stocks report Sept 30th and that will set the tone as we move forward. China is still buying in style and harvest is moving north. What about corn? China is buying corn so we are reducing corn carryover as well as soy, but we still need more. Then comes the news of La Nina. That is dry in Argentina and Southern Brazil. Dry weather should reduce bushels as we move forward so we will be watching La Nina in the coming months. Weather is hard to predict and it could be too early to be looking at dry weather in the future so be nimble with your marketing plans. Good luck.

Monday planting progress-

Soybeans G/E -63% TW, 63% LW, 54% LY

Corn G/E -61% TW, 60% LW, 57% LY

G/E=Good/Excellent

TW=This week

LW=Last Week

LY=Last Year

Things to Watch-

Chinese purchases, Feed demand, Protein demand (beef,pork,chicken), Political events in the US and the World, World demand/World Economy, drought monitors, US exports, USDA vs. FSA acreage????Derecho winds???? August weather in mid west to finish the crop, Crop conditions declining. China continues to buy corn and soybeans....LA Nina-Dry in Argentina/southern Brazil.

USDA REPORT RECAP- September Report

Corn-

Corn 19/20 -2.253 VS 2.228 billion last report carry over-(89.7 vs 89.7 million acres with a 167.4 vs 167.4 yield last report)

Corn 20/21 -2.503 VS 2.756 billion carry over last report-(92.0 million acres with a 178.5 yield vs. 92 million acres with 181.8 yield on Aug report)

***2.503 is a large carryover, but we keep reducing this as we move forward more in line with declining conditions report and China is buying corn. Yield went down 3.3 bushels per acre. (And the harvested Acres went down by half a million acres) Exports were raised and China keeps buying....The main reduction to the carryover is the yield drop and reduction in harvested acres (the derecho adjustment.)

Soybeans-

Soybeans 19/20 -575 VS 610 million last report carry over. (76.1 million with a 47.4 yield)

Soybeans 20/21 -460 vs 610 million carry over last report (83.8 million acres with a 51.9 yield vs 83.8 million acres and 53.3 yield.)

***460 carry over is large but it is getting smaller and China continues to purchase soybeans in style. Yield decrease by 1.4 bushels. Largest decline in stocks came from production and next was the decrease in last year's carry in.

Few things to note-

- **USDA Crop Production Report Oct 9, 2020.**
- **All current coop members are eligible for a discount on a new truck. Call Will for details.**

- One thing about being a local company is that you can come see us anytime to discuss the coop or markets or tour the facility.
- FGT has total account access via the web called FGT connect
- FGT has an App in the appstore/google for bids and tickets

- ***FGT- Did you Know?????***

- That FGT began its 52nd year of business August 1, 2020.
- That FGT is not just another grain company or chemical company. It is a locally owned coop and is part of your farm investments. It makes sense and makes money to do business with yourself.

Thanks for supporting FGT. We appreciate your business.

Going somewhere else reduces your bottom line.....