

12-31-21

Happy New Year!

*****FGT is closed today, but will be available for marketing only at GVL 662-332-0987 and will reopen for all business Jan 3rd @ 8:00 am. Checks will be ready. (We will not automatically issue basis advances. That needs to be requested by the customer.)**

*****Rice Growers-FGT would like an opportunity to buy your rice. We will grade your samples at NO cost or sales obligation. You can drop samples off at Any FGT location in AR,LA, MS or Eubanks Trucking in Ruleville, MS. Please include Bin Numbers, Bin Quantity, and contact information for samples. Call FGT 662-332-0987 with any rice questions.**

*****As a farmer owned cooperative, We have been here for 53 years providing a fair market for your grain and giving you back all profits..All the profits stay local because all our owners who share in the profits are local...We are here to help you....call us anytime and often!!!**

*****There will be a rebate in January from last**

year's crop which was FGT's 52 fiscal year! Thanks for supporting your coop!

*****There have been a lot of pickup trucks, SUVs and Vans purchased lately that qualified for the Coop discount. You have to be current Coop member which means actively delivering bushels yearly. From what I understand the savings are significant. (\$5000 to \$8000) Call us for details.**

Market Chatter-

*****Last week post*****The market finally pushed through \$13 on Jan soybeans (old crop) on Monday night and corn finally pushed through \$6 March corn (old crop) on Tuesday night. It seems that the dry weather continues in Southern Brazil and Northern Argentina. There is also talk of less acres of Safrina corn planted which is the corn crop behind the soybean crop. The Safrina crop competes hand in hand with US corn. *******

This week....The market was caught in a trading range for a few months waiting on a "thing" to trade, well it got a "thing" in South America dry weather and dry forecast. We are up about .75 cents from the trading range. This is the news and needs to be watched...Is it dry enough on enough acres to really damage enough to get us to extreme numbers. We will know when the crop comes in. Watch for selling opportunities moving forward.

******Fun Fact***** In 2002 MS average SB yield was 32 BPA. 2021 is 55 BPA. And in 2002 MS corn average was 120 and 182 in 2021.

INTERESTING FACT OF LAST MAJOR MARKET RUN 2010-2014

CROPS

FGT Flat price average farm sales

Soybeans

2010 Crop-10.48

2011 Crop-12.09

2012 Crop-15.59

2013 Crop-13.75

2014 Crop-11.22

Corn

2010 Crop-4.18

2011 Crop-6.00

2012 Crop-7.08

2013 Crop-5.06

2014 Crop-4.32

*What can you draw for this? Well this puts in perspective of what prices did but every year is different. We saw the \$15.00 beans in the summer of 2021 but that was on the back of 100 million carry over....we are now around 340 million carryover so where are we headed? Who knows but we are trading 12.48 today.

Crop conditions report that comes out every Monday afternoon:

We can say the crop is harvested. This section will start back up when we get to planting in the spring.

Things to Watch-

Political events in the US and the World, drought monitors, US exports....China demand for corn and soybeans..Shrinking Carry over numbers in the US, Safrinha crop????US Plated acres and yields (US becoming old news), South America is planting so acres planted and potential yields are back in play. Weather, Weather, Weather. Early planted South America crop, Does demand and inflation stay?

USDA REPORT RECAP- Dec Report- Corn-

Corn 20/21 -1.236 VS 1.236 billion last report carry over-(90.7 vs 90.7 million acres with a 171.4 vs 171.4 yield last report) No changes

Corn 21/22 -1.493 VS 1.493 billion carry over last report-(93.3 million acres with a 177 vs 93.3 million acres vs 177) No Changes

***1.493 is comfortable carry over and seems to be priced 5 to 5.50 waiting on more news. That seems like a fair price for that carry over. Usda says US farm price is 5.45 on this report.

Soybeans-

Soybeans 20/21 -256 VS 256 million last report carry over. (83.4 million with a 51 yield vs 83.4 and 51 yield.) No changes

Soybeans 20/21 -340 vs 340 million carry over last report (87.2 million acres with a 51.2 yield vs 87.2 million acres and 51.2 yield) No Changes

***340 is a comfortable level. USDA says US farm price is 12.10 which is fair level for this carryover.

Few things to note-

- **Next USDA Production report is Jan 12, 2022**
- All current coop members are eligible for a discount on a new truck. Call Will for details.

- One thing about being a local company is that you can come see us anytime to discuss the coop or markets or tour the facility.
- FGT has total account access via the web called FGT connect
- FGT has an App in the appstore/google for bids and tickets

• *FGT- Did you Know?????*

- That FGT began its 53nd year of business August 1, 2021.
- That FGT is not just another grain company or chemical company. It is a locally owned coop and is part of your farm investments. It makes sense and makes money to do business with yourself.

Thanks for supporting FGT. We appreciate your business.

Going somewhere else reduces your bottom line.....